

Welcome on board

The Würth Elektronik Group with more than 8000 employees in 50 countries manufactures and sells electronic and electromechanical components, circuit boards and intelligent power and control systems. The business unit Würth Electronics Midcom, a US based company, manufactures and sells a wide product range from ferrites, inductors, capacitors and common mode chokes to transformers, LEDs and connectors.

Crew Mate Wanted

Help the Territories Set Sail

Sales Support | Watertown, South Dakota

Your tasks on board

- Partner with the outside sales force to increase sales by responding to customer inquiries and recommending alternate products based on availability and specifications.
- Generate quotations and oversee and manager customer orders, forecast, contracts and expedites.
- Proactively contact local distribution sales branches and customers following sales to ensure ongoing customer satisfaction and educate customers on all products with the goal to increase market share through cross-selling, up-selling and add-on sales.
- Request regular forecasts from customers and communicate customer requirements to the Supply Chain Department as well as any unexpected increases or decreases in demand for products.

Your application

Our HR team looks forward to reviewing your resume and application highlighting your qualifications and wage expectations.

Würth Electronics Midcom Inc.

121 Airport Drive | Watertown, SD 57201-5602 | USA
Tel. 605 886-4385 | careers@we-online.com

Your requirements

- Work cooperatively with the outside sales force to grow existing distribution customers, create new customers, and meet or exceed monthly sales goals.
- Act as the primary contact for customer inquiries.



Click "Here" to read our references.

Apply Now!

more than you expect