

### Welcome on board

The Würth Elektronik Group with more than 7200 employees in 50 countries manufactures and sells electronic and electromechanical components, circuit boards and intelligent systems. The business unit Würth Electronics Midcom, a US based company, manufactures and sells a wide product range from ferrites, inductors, capacitors and common mode chokes to transformers, LEDs and connectors.

## Take the Lead!

### Explore Uncharted Waters

## New Customer Developer | Jalisco, MX

### Your tasks on board

- Target growth of active customers
- Identify, develop and increase existing customer base primarily through a high level of activity including face to face meetings and the generation of quotations and sample requests
- Work cooperatively with inside sales and field applications engineering to develop and maintain customer relationships and to both strategically and tactically develop the sales area
- Emphasize product features based on own analysis of customers' applications and on technical knowledge of product capabilities and limitations

### Your application

Our HR team looks forward to reviewing your resume and application highlighting your qualifications and wage expectations.

### Würth Electronics Midcom Inc.

121 Airport Drive | Watertown, SD 57201-5602 | USA  
Tel. 605 886-4385 | [careers@we-online.com](mailto:careers@we-online.com)

### Your requirements

- Strong ability for logical reasoning, applied learning and customer orientation
- Experience in direct technical sales, component distribution or electronics
- Self-motivated and confident person with the ability to work with multi-disciplinary teams
- Excellent presentation and communications skills
- High willingness to travel



Click "Here" to read our references.

**Apply Now!**

more than you expect