

### Welcome on board

The Würth Elektronik Group with more than 8000 employees in 50 countries manufactures and sells electronic and electromechanical components, circuit boards and intelligent power and control systems. The business unit Würth Electronics Midcom, a US based company, manufactures and sells a wide product range from ferrites, inductors, capacitors and common mode chokes to transformers, LEDs and connectors.

# Crew Mate Wanted

## Exploring New Territories with Distribution Partners

### Distribution Account Manager – Electromechanical Components | Watertown, South Dakota

#### Your tasks on board

- Develop and manage new product campaigns and promotions specific to the eiCan product group, coordinated with our marketing team,
- Target sales and active part number development of the eiCan product group through product focused support.
- As the focus point of contact for our distribution partners in the Americas, have a good understanding of our eiCan product portfolio/offering.
- Research markets to understand the customers, competition, market size, market trends, market requirements and potential sales for eiCan products through our distribution partners.
- Answer customers' questions about products, prices, availability, and product uses.

#### Your application

Our HR team looks forward to reviewing your resume and application highlighting your qualifications and wage expectations.

#### Würth Electronics Midcom Inc.

121 Airport Drive | Watertown, SD 57201-5602 | USA  
Tel. 605 886-4385 | [careers@we-online.com](mailto:careers@we-online.com)

#### Your requirements

- Drive the brand awareness and sales growth of the electronic interconnect and electromechanical (eiCan) product group through the development and management of new product campaigns, competitive analysis, and technical support for our distribution partners in the Americas.
- Two-year Associate's degree in technical, marketing or sales.
- 3 plus years' experience in technical sales, product marketing or field applications.



Click "Here" to read our references.

**Apply Now!**

more than you expect